



Home Builders Association of Washington County

**827 West Washington Street
Hagerstown, Maryland 21740
301-739-0135 / fax: 301-733-3024
e-mail: builder@hbawashco.org**



The Home Builders Association of Washington County would like to thank you for your interest in our Association.

The building industry is facing new challenges every day on the national, state and local levels. As a member of the HBAWC you will be kept informed concerning these and any other issue affecting you and your business.

The Home Builders Association of Washington County, Inc. is a not-for-profit association that provides governmental relations, educational opportunities and generally functions as a housing industry advocate in Washington County. HBA of Washington County consists of approximately 150 member firms, including home, commercial and industrial builders, remodelers, material suppliers, sub-contractors, financial intuitions, developers, manufacturers, utilities, realtors, engineers and architects across the Tri-State area.

Included in membership with the HBA of Washington County, Inc. is membership in the National Association of Home Builders (NAHB) headquartered in Washington, D.C. represents 190,000 member companies and is the largest builders association in the United States. A staff of over 300, is available to help the membership with hundreds of services including free legal research, business operations assistance, guidelines for codes and standards, legal information on a variety of subjects, federal and state regulations, software and computerization analyzes.

NAHB provides legislative representation on the federal level by lobbying, member interaction with legislators, and with a large and powerful political action committee. The NAHB Research center researches and provides information on building products and techniques. Industry information resources included in your HBAWC membership, are the monthly HBAWC newsletter, NAHB Builder Magazine and Bi-Monthly newsletter, and access to the NAHB bookstore and library.

Included in membership in the HBA of Washington County, Inc. is membership in the Maryland State Builders Association (MSBA). MSBA is comprised of six local associations across the state and represents over 2700 member firms of the home building industry. To ensure that the home building industry remains viable in Maryland, the MSBA monitors the States legislation and regulatory affairs.

The Association works to ensure that laws and regulations affecting the industry are effective but not onerous, allowing the housing industry to operate freely while representing the unique natural resources of the State.

Membership in the HBA of Washington County, Inc. is held by the member Company. The by-laws of the NAHB and those of HBAWC requires a Primary Contact person for each Member Company. But all employees of a member Company are welcome to participate in all activities, events, committees AND councils of HBAWC. The opportunities for self promotion and advertising as a HBAWC member include advertising in the newsletter, attending the General Membership Meetings and HBAWC events, listing in the Membership Directory, exhibiting at the Home Show at member pricing and the on going promotion of "Do Business with a Member."

After reviewing the enclosed material, should you have any questions, please feel free to contact the office at the number listed above.

Our monthly General Membership Meetings are held the fourth Thursday of each month (no meetings are held in June, July & August), and we look forward to seeing you at a future meeting.

We hope you will consider joining the Home Builders Association of Washington County.

Sincerely,

Donald L. Gehr
Executive Vice President



HOME BUILDERS ASSOCIATION OF WASHINGTON COUNTY

APPLICATION FOR MEMBERSHIP

DATE _____

BUSINESS NAME: _____

CONTACT: _____ **TITLE:** _____

BUSINESS ADDRESS: _____

PHONE: _____ **FAX:** _____ **E-MAIL:** _____

LIST (3) BUSINESS/CREDIT REFERENCES: _____

I agree to abide by the Constitution and By Laws of the Home Builders Association of Washington County, the National Association of Home Builders of the United States of which it is an affiliate and of the Maryland State Builders Association of which it is affiliated. A remittance of \$295* representing my annual membership dues in HBA of Washington County, NAHB and MSBA accompanies this application.

Of the amount remitted by me for annual dues \$10 is for a subscription for one year to the *Builder* magazine published monthly and \$10 for a Nation's Building News, published biweekly except for July, August and December.

Applicant's Signature _____

Sponsored by: _____

*Dues are NOT deductible as charitable contributions, for federal tax purposes, but may be deductible by members as an ordinary and necessary business expense. Please check federal tax guidelines.

**Home Builders Association of Washington County
National Membership Information**

Complete the following information for use by the National Association of Home Builders. If the requested data for particular block is not applicable, enter a dash (-). Also, if you do not know the exact answer for a particular block, please give your best estimate. After completing sections A-F, transfer the answers to the bottom of the page.

A. Membership Classification

In the box write the number that best describes your business (1) Builder (2) Associate
To qualify as a Builder Member you must have a MHIC number

B. Occupational Codes

Select up to three occupational codes from below. Enter your choices in the boxes in order of importance.

**Builder Member Classification
Code Description**

- (A) Single Family Builder Speculative (Detached & Attached)
- (B) Single Family Builder-Custom
- (C) Multifamily Builder - Sale Units
- (D) Multifamily Builder/Owner Rental Units (Own Account)
- (E) Multifamily Contractor-Rental Or Sale Units (Other Investors)
- (F) Remodelor - Residential
- (G) Remodelor - Commercial
- (H) Commercial Builder (Own Account)
- (I) Commercial Contractor (Other Investors)
- (J) Land Developer
- (K) Home & Building Mfg.

**Occupation Codes Associate
Member Classification**

- (L) Accounting
- (M) Architects, Planners, Designers, Engineers
- (N) Attorneys
- (O) Computer Products & Services
- (P) Financial Services
- (Q) Insurance & Title Companies
- (R) Marketing, Advertising & PR
- (S) Product Mfg. & Reprs.
- (T) Property Management
- (U) Real Estate Brokers/Agents
- Retail Dealers/Distributors**
- (V1) Appliances
- (V2) Building Materials/Labor
- (V3) Floor Coverings
- (V4) Paint/Wall Coverings
- (V5) All other Retail Dealers

**Subcontractors and Specialty
Trade Contractors**

- (W) Carpentry
- (W-2) Electrical
- (W-3) Flooring
- (W-4) Landscaping
- (W-5) Plumbing, Heating & AC
- (W-6) Roofing & Siding
- (W-7) All other Subcontractors

Wholesale Dealers/Distributors

- (X1) Appliances
- (X2) Building Materials
- (X3) Floor Coverings
- (X4) Paint Wall Coverings
- (X5) All other Distributors
- (Y) Utilities
- (Z) All others _____

*C & D apply to Builders only. Associates enter a dash--
C. Annual Dollar Volume of all Construction / Development

(1) Under \$1 million (2) \$1 million to \$5 million (3) \$5 million to \$10 million (4) Over \$10 million

D. Annual Number of Residential Dwelling Units

(1) 0 units (2) 1 to 10 units (3) 11 to 25 units (4) 26 to 100 units (5) 101 to 500 units (6) over 500 unit

E. Estimated Total Number of Paid Employees

Indicate all employees, including self, on payroll of members firm and affiliated companies as of this date. Use up to 4 digits, one digit per box.

F. Title Code -Select the primary contacts title code

- (A) President/CEO/Owner (D) Sales & Marketing Manager (G) Other Management Personnel
- (B) VP/General Manager (E) Architect/Designer/Engineer (H) Non Managerial Personnel
- (C) Construction Supervisor (F) Financial Manager (I) Other _____

Transfer the numbers or letters indicated above to the boxes below:

A B C D E F



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Member Profile

From this information a short introductory paragraph summarizing your company's products/services will be published in the *Hammer & Nail*, newsletter. Due to space restrictions, *Profiles* are subject to editing and will appear in the newsletter when space is available at the discretion of the editor. Questions, call Debi at 301-739-0135.

Company Name: _____

Contact Name: _____

Phone: _____ Fax: _____ E-Mail: _____

Web Site Address: _____

Type of Business: _____

Size of Company (# of employees) _____ Number of Years in Business: _____

Year Company joined the HBA: _____

Products/Services: _____

What you would like your fellow members to know about your company: _____
