

# WELCOME TO HBAWC

Welcome to the 2016 season of the Home Builders Association of Washington County. As I look back at 2015 and the many wonderful accomplishments that the Association has put forth I see it may be a difficult task to be better in 2016. As your new president, I hope to continue the positive momentum that the existing board has put into action and I am open to suggestions.

I will continue to promote activism within the association. The more members that become involved with activities and local issues the louder voice the association has as a whole. General Membership Meetings are typically held on the fourth Thursday of the month at Bulls and Bears restaurant beginning at 11:30am and ending no later than 1:00pm. Our goal is to present speakers who offer interesting and useful subject matter to the building trade, share similar experiences and keep up with the latest news within the building industry. I encourage you to attend and bring interested and potential new members.

Over the past year the Association has formed a Builder Advocacy Committee along with sponsoring the Washington County Community Coalition in 2016. As members of Association you are entitled to call on this committee to help discuss and resolve local and state issues that have become stumbling blocks to the success of your business. We certainly cannot resolve every issue; however, we can help to be a voice within the regulatory and legislative communities.

Our Annual Home Show is a community event showcasing the best of the building industry and local non-profits. I encourage you to consider renting space and becoming a part of the show. For the past several years an average of 6,000 attendees walked through the door. Where else can you display your product or services to such a captive audience? Many of our members and exhibitors rely on this show to meet new clients and initiate leads for the spring and summer seasons.

The above items are just a few benefits of becoming a member of the Home Builders Association of Washington County. If you have not visited our website recently I strongly recommend you do. The list of Trusted Members and the associated map are well worth the membership cost alone.

From members supporting each other in the construction industry to helping provide scholarships to Washington County's aspiring youth, the Home Builders Association of Washington County has become and will continue to play a vital role in the success of the homebuilding industry within Washington County.

I would like to meet each and every member so I will again encourage you to attend our General Membership Meetings in order to get to know you. If unable to attend the meetings, please feel free to contact me with any suggestions, questions or concerns. The more we hear from the General membership the stronger voice the association will have.

Best Regards,



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## HBAWC HISTORY

The Home Builders Assn of Washington County is a not for profit, local association that provides governmental relations, educational opportunities and generally functions as a housing advocate in Washington County, Maryland. Its membership consists of new home builders, land developers, remodelers and those companies supporting the building industry, such as but not limited to, financial institutions, sub-contractors, and suppliers.

The Association dates back to 1969, under the able leadership of its first President, Carl Rosenberry. The Association produced its first Home Show some 29 years ago in order to showcase its builder members' products. The show has grown to feature and products related to the Building and Home industries. In 1997, the Home Show moved to its present facility at HCC-ARCC Building to accommodate the demand for exhibitor space and ever increasing numbers of attendees. This past 2013 Show had over 5700 attendees and 170 vendors represented.



The Home Builders Association of Washington County was incorporated in August, 1973; its Bylaws were written in 1995 and its Constitution was amended in November, 2002.

In March 2012, an appeal came from Cynthia Logsdon, Transition Skills teacher at the Washington County Technical High School, Hagerstown, MD, for some monetary assistance for her Life Skills students. These Certificate Tract students do not have all the same opportunities as those students who are able to earn a High School Diploma; and they need recognition for what they can do, instead of what they can't do. And so the Association, under the presidency of Carl Vogel, rose to this cause, awarding a \$600.00 Scholarship to the Transition Skills Program for hand toolkits for each student enrolled in the trades program. Furthermore, the Association awarded (9) \$500.00 scholarships, one to each Senior from the seven Washington County Public High Schools and two to the Washington County Technical High School. One of the scholarships was earmarked for tools so that a student could enter the construction trade with the skills learned at Tech High.

In May, 2012, the Home Builders Association of Washington County, again stepped forward to ask the County Board of Commissioners to consider extending the Excise Tax Waiver, Employment Stimulus Program, due to expire June 30, 2012. This Program had a great impact on the Construction Industry in Washington County, inspiring many people to step forward to construct a new home and take advantage of the Waiver savings.

These are but a few glimpses of how the Home Builders Association of Washington County is dedicated to local issues on behalf of local businesses and giving back to the Washington County community.



**Home Builders Association of Washington County**

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## MEMBERSHIP BENEFITS

The Home Builders Association of Washington County offers a vast variety of benefits to all of their members within our community. These benefits promote individual business advocacy, education and networking opportunities to establish a stronger business community.



### ADVOCACY

A unified voice will always be stronger than an individual one. With membership advocacy support, we create a unique opportunity for Home Builders Association members to support each other and ensure that key issues within the industry are voiced. Topics covered include economic, business and commercial development.



### EDUCATION

We are a local Association dedicated to keeping abreast of state and local issues that affect our industry in order to present a unified front in dealing with these issues. We support our industry by providing a means for our members to network in order to strengthen their individual businesses and stay current on industry news.



### HOMESHOW

Originally created as a showcase event for all of HBAWC;s members, the Home Show has grown to be an staple event within the county to highlight local businesses within the building industry. All HBAWC members can rent booth space for the Home Show at discounted rates, as well as offers sponsorship opportunities for advertising.



### SOCIAL NETWORKING

A key component to any businesses success is social interaction. From member functions to general introductions, HBAWC provides a venue for professional interaction and business-to-business development.

Social functions include monthly member meetings, social outings, individual business functions and discounted access to the county Home Show.